



KEY PEOPLE

**Key knowledge for Iraqi Women - Contracting Authority: European Commission
Support to Civil Society Development in Iraq –**

Reference: EuropeAid/133-097/C/ACT/IQ - grant contract 334-516

**CHRONOLOGY ACTIVITIES REPORT 'PERFORMED
October 2016 workshop 8 Incubator Learning activity**

ACTIVITY OF PROJECT: Trainer (External expert)

DATE	N.OF HOURS	ACTIVITY
October 10 2016	6 Hours (2 x 3h)	Meeting: - Training contents - Training schedule Meeting with the participants Training presentation
October 11 2016	6 Hours (2 x 3h)	Session 1: The incubator as a business creation support service: - The entrepreneur's profile and assessment - The business project and its assessment
October 12 2016	6 Hours (2 x 3h)	Session 2: The business creation process and the incubation phases - Pre-incubation phase - Incubation phase - Post-incubation phase Group support activities - Analysis of entrepreneur's shortcomings and needs - Types of group support and Business development support activities
October 13 2016	6 Hours (2 x 3h)	Session 3: The incubator as a facility (private units, shared spaces, shared services) The incubator as a business (board, management, advisory committee) The incubator's networks (institutional, professional, international)





We have trained three persons who will be the incubator's management team.

Taking into account as appropriate the following points:

1. The short period of time and the importance of addressing all elements and aspects of the business incubator's model;
2. The objective to contribute to a better understanding of the business incubator's model from the trainees' professional and cultural experience first and then to transfer the business incubator's model and adapt it to the Kurdish context;

We have chosen different training techniques:

1. seminars
2. simulations and exercises
3. case studies
4. experiences' presentation.

During this training session, we noticed:

1. the trainees' significant involvement throughout simulations and exercises
2. the trainees' keen interest during seminars and experiences' presentation.

Based on what the trainees told us,

1. they have learned unknown elements and aspects of the business incubator's model;
2. they have clarified others elements and aspects of this model.

Appendix:

1. Training slides
2. Training program

Total = 24 Hours

